

the power elite issue

AVENUE

OCTOBER 2017

WOMEN'S WORK
IN CENTRAL PARK

NYC'S ULTIMATE
APARTMENT

AND ARE YOU ON
AVENUE'S A-LIST?



DUCK, DYNASTY

*Caroline Rebrands
the Kennedys*



STEPHANIE KANNER

Licensed Real Estate Associate Broker



HOW HAS YOUR CAREER AT FOX RESIDENTIAL CONTRIBUTED TO YOUR SUCCESS IN THE BUSINESS?

I've been working with Barbara Fox for more than 35 years, and I joined Fox Residential 28 years ago at the firm's inception. The two of us have always formed a great team, facing all kinds of market conditions together. We bring decades of experience to each transaction and make a point of sharing our expertise with brokers who are newer to the business. Our collaborative working style ensures creativity and produces superior results for our clients. Most of our business comes from personal referrals and repeat business from satisfied customers, which speaks volumes.

O: 212.639.9719
E: skanner@foxresidential.com



70 EAST 10TH STREET, APT. 15EF
4 BEDROOMS | 4.5 BATHS | \$5,900,000

ALEXIS HILTON MINTZ

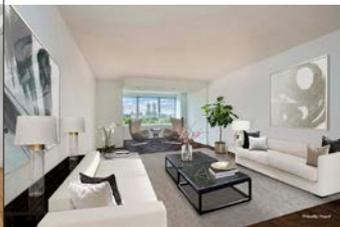
Licensed Real Estate Salesperson



BEYOND EXPERIENCE, WHAT DISTINGUISHES FOX BROKERS FROM THE REST?

While the nuances of any transaction are my primary focus, a hallmark of Fox brokers is our ability to understand factors that are influencing a client's decision to buy or sell. With my two kids in private schools, my generation of friends and contacts have well-established careers and growing families—and often need to move homes to accommodate their needs. Empathy and understanding go a long way in our business, and although it might sound like a cliché, Fox brokers treat their customers like family.

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910 FIFTH AVENUE, APT. 8A
2 BEDROOMS | 2.5 BATHS | \$3,999,000

MARCIA DONEN ROMA

Licensed Real Estate Associate Broker



HOW DID YOU BECOME A FOX POWER BROKER?

My initial foray into Manhattan real estate came after selling real estate in Florida. I began here by developing a specialty in selling condominiums and townhouses, and worked hard to develop both an international and domestic clientele. Now, I sell as many co-ops as condos and townhouses, and my clients comprise a vast array of individuals. Many agents or firms have a specialty, but Fox brokers possess an unlimited breadth of knowledge and incredible skills in both finding and selling properties all over New York City.

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181 EAST 65TH STREET, APT. 18C
2 BEDROOMS | 2 BATHS | \$2,400,000

RONI COWAN

Licensed Real Estate Salesperson



DURING CHALLENGING MARKETS, WHAT'S A KEY TO SUCCESS IN HELPING CLIENTS BUY AND SELL HOMES?

Real estate is a business of relationships. In any market, a good reputation is key to completing successful deals. I differentiate myself and strengthen the relationship with my clients by donating a portion of my earnings to my customers' favorite charities; this not only helps others in need, it also reinforces how my concern for my clients extends beyond the home search. When it comes to ethics and achieving the best outcomes for our clients, Fox has a truly unrivaled reputation, because we know just how important our relationships are.

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48 EAST 13TH STREET, APT. 6AB
6 BEDROOMS | 4 BATHS | \$4,995,000

FOX RESIDENTIAL GROUP

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